



SUMMARY LEADERSHIP

PRESS AND SPEAKER KIT

G. DAMON WELLS

The leader may be capable. The role may have changed.

ARMY COLONEL · FORMER BRIGADE COMMANDER · AUTHOR

Damon explains why strong leaders produce different results when the role, pressure, and operating conditions change. His work turns research on personality, person-environment fit, complexity, and organizational feedback into decisions leaders can test at work.



APPROVED SHORT BIO

G. Damon Wells is an Army colonel, former brigade commander, West Point faculty member, and author of six books on leadership and organizational systems. Across 31 years of service, he led from battery through brigade level. He founded Summary Leadership and created the P×E Executive Leadership System.

31 YEARS Army leadership	BRIGADE COMMAND Battery, battalion, and brigade	WEST POINT Former faculty	SIX BOOKS Leadership and organizational systems
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BOOKING AND MEDIA INQUIRIES

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Mechanisms an audience can use.

01 Right Leader, Wrong Arena

Why a proven leader can excel in one role and struggle in another, and how to diagnose the fit before making a personnel decision.

02 Close the Loop

How leaders lose contact with reality when bad news travels slowly, standards stay vague, and corrections never change the system.

03 The 77 Percent Problem

What leadership advice misses when it studies the person carefully and treats the operating environment as background.

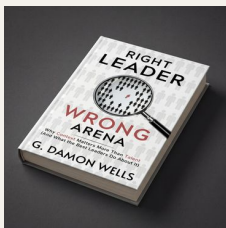
04 Get Bad News Early

The behaviors that determine whether a team reports weak signals while there is still time to act.

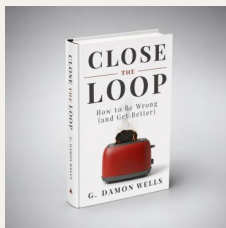
SUGGESTED INTERVIEW QUESTIONS

- 01 Why can the same leader produce excellent results in one role and poor results in another?
- 02 What do threat and stability reveal that a standard personality assessment does not?
- 03 How should an organization test leader-role fit before a promotion, reassignment, or removal?
- 04 How do leaders accidentally teach teams to conceal bad news?
- 05 Where do leadership assessments create false confidence?
- 06 What should a newly promoted manager do during the first 90 days?

SELECTED BOOKS



RIGHT LEADER, WRONG ARENA



CLOSE THE LOOP

PRESS ASSETS

Media kit and approved biographies

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High-resolution photographs and logo

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